

Message Text

UNCLASSIFIED

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66

ACTION NEA-05

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /013 W

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R 100511Z PPR 74

FM AMEMBASSY KUWAIT

TO USDOC WASHDC

INFO SECSTATE WASHDC 9250

AMEMBASSY BEIRUT

AMEMBASSY JIDDA

UNCLAS KUWAIT 1382

BEIRUT FOR LEFEAVER

E.O. 11652: N/A

TAGS: BEXP: ETEL, KU, SA

SUBJ: KUWAIT-DAMMAM COAXIAL CABLE

REF: A) JIDDA 0802 B) KUWAIT 0254 C) KUWAIT 0813

1. ON APRIL 3, KUWAITI AND SAUDI MINISTERS OF POSTS, TELEPHONES, AND TELEGRAPHS MET IN KUWAIT SIGN CONTRACT TO JOHN ERICKSON FOR THE SUPPLY AND CONSTRUCTION OF COAXIAL CABLE CONNECTING KKWAIT CITY AND DAMMAM, SAUDI ARABIA. KUWAIT PORTION WORTH ABOUT \$3 MILLION. UNDERSTAND SAUDI PORTION WORTH ABOUT \$9 MILLION.

2. US FIRM AVCO WAS COMPETING FOR CONTRACT, ALTHOUGH BENEFIT TO US TRADE BALANCE IF THEY HAD WON CONTRACT WOULD PROBABLY HAVE BEEN NEGLIGIBLE SINCE MOST OF SOURCING WOULD HAVE BEEN DONE IN ITALY AND UK. LOCAL AVCO AGENT CLAIMED AVCO OFFER WAS VIEWED FAVORABLY BY SAUDIS BUT KUWAITIS OPPOSED THEM BECAUSE THEY SUSPECTED AVCO AFFILIATE OF DOING BUSINESS WITH ISRAEL.

3. COMMENT: SINCE KUWAIT NORMALLY SCRUPULOUSLY OBSERVES ARAB BOYCOTT, WE BELIEVE FACTORS OF PRICE AND QUALITY PROBABLY PLAYED MORE DECISIVE ROLE IN DECISION AS AVCO WOULD PROBABLY HAVE BEEN IMMEDIATELY DISQUALIFIED BY KUWAIT IF THEY SERIOUSLY SUSPECTED VIOLATIONS.

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MCCLELLAND

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

Message Attributes

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Current Classification: UNCLASSIFIED
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Control Number: n/a
Copy: SINGLE
Draft Date: 10 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974KUWAIT01382
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Film Number: D740081-1169
From: KUWAIT
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1974/newtext/t19740480/aaaahaot.tel
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
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Reference: A) JIDDA 0802 B) KUWAIT 0254 C) KUWA, IT 0813
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Review Date: 24 MAY 2002
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Type: TE
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